



Clifton Springs  
Hospital & Clinic  
FOUNDATION



Fall 2009

[CliftonSpringsHospital.org](http://CliftonSpringsHospital.org)

Our phone numbers are changing

**Dial One for All**  
(315) 462-9561

5-Star Nursing Home Care  
Convenient Location  
Private Rooms

Clifton Springs  
Hospital & Clinic



We've been busy. This year, tens of thousands of our friends and neighbors have benefited from emergency care, inpatient and outpatient procedures and specialty services like Joint Replacement, Hyperbaric Wound Care and Diabetes Education. Patient volume continues to demonstrate both community need and customer confidence in the quality of our care. We are honored that in addition to the loving smiles and grateful comments we receive from patients and their families, outside organizations also recognize the excellence of our care. Consumer Reports™, the Niagara Health Quality Commission and the Centers for Medicaid and Medicare Services have recognized Clifton Springs Hospital & Clinic and our Nursing Home for providing a safe, high-quality, highly personalized health care experience.

As we enter our tenth year of service, the Foundation is committed to helping the Hospital and Nursing Home remain your best choice for affordable, high-quality, accessible health care. This requires that we continue to attract and retain talented physicians and staff, leverage advanced technologies and maintain and enhance our facilities in Clifton Springs, Canandaigua, Macedon, Newark and Seneca Falls. We need your help to do just that.

Your health is an important investment—to be taken seriously and managed through an organization you trust. This booklet is intended to help you decide whether, in addition to exercise and healthy eating, the Clifton Springs Hospital & Clinic Foundation is the right way for you to invest in your health.

With best wishes for the Holiday season,

*Ethan*

Ethan S. Fogg, Director



This report is offered in loving memory of Lois Copeland, founding member of the Clifton Springs Hospital & Clinic Auxiliary.



# Financial Overview

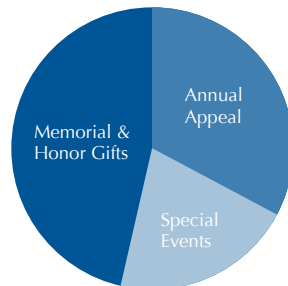
based on most recent audited financial statement 12/31/2008

Clifton Springs Hospital & Clinic Foundation, Inc.

## Clifton Springs Hospital & Clinic Foundation, Inc. 2009 Audited Financial Statement Period Ending: 12/31/2008

<b>Net Assets</b>	
Unrestricted	\$ 308,162
Temporarily Restricted	992,730
Permanently Restricted	2,212,156
<b>Total Net Assets</b>	<b>3,513,048</b>

<b>2008 Revenues:</b>	
Annual Appeal and other donations	\$ 217,165
Special Events	44,942
Tribute Gifts	135,227



The Auxiliary, a corps of volunteers long known as The Pink Ladies, celebrated 50 years of service to the Hospital and Nursing Home at an Evening of Reflection at Warfield's Restaurant and Bakery in April of 2009. Auxiliaries, including founding members Lois Copeland and Carol Ann Wood, shared their memories of service to The San, and later The Hospital, in the company of friends, family and a professional videographer. DVD recordings of the evening's program are available from the Office of Community Relations.

This book is intended to offer an overview of Foundation operations during 2008 and 2009. All financial content as well as special events revenue and the Report of Giving are current as of the most recent audit: December 31, 2008. Much anecdotal information spans both 2008 and 2009.

**On the Cover:** (From Top to Bottom) Participants in the Foundation's Ninth Annual Steppin' Out In Style walk to raise funds to treat breast cancer, including members of Visions of Hope and this year's keynote speaker, Lorri Cobbins, M.D.

Past Presidents of the Hospital Auxiliary at their Fiftieth Anniversary party (standing L-R: Barbara Sullivan, founding member Carol Ann Wood, Mary Sherman, Helen Schwartz, Betty Baker, Idelle Bowles, Cecile Severson and Donna Maskell. Seated: the late Lois Copeland.

Winners of the 2009 David Alexander Memorial Golf Tournament (L-R: Mike Wassink, Carter Lucas, Tim Smith, Josh Ferrell.

This is an image seen on billboards in the Finger Lakes when many of the Hospital's telephone numbers changed as a result of a technology upgrade. Call 315.462.9561 or visit CliftonSpringsHospital.org to learn more.



### A Focus on a High-Quality Experience

Clifton Springs Hospital & Clinic has recently been recognized by several different organizations for excellence in service, low cost to consumers, attentiveness of staff and overall quality of patient experience. As we honor our 158 year legacy of looking to the future, we apply Foundation funds to projects that maintain and enhance the lives of the people we serve every day.

## looking to the future

**Gifts to the Foundation are used to enhance the patient experience and maintain the Hospital's reputation for excellence.**

\$107,000 in equipment for surgical equipment sterilization

\$66,000 in Orthopedic Surgical instruments to facilitate joint replacement

\$48,000 in advanced Manometry equipment to reduce discomfort for patients undergoing Gastroenterological procedures

\$23,000 in equipment for Acute Dialysis treatment, doubling the hospital's capacity to serve our inpatient community

\$18,000 in television equipment upgrades that will allow hospital inpatients to receive television service FREE. (This is in addition to free local telephone service.)

\$17,000 for Hi-Lo beds for residents in our Nursing Home



In 2008 the Patient Assistance Fund provided over \$38,000 in financial assistance to eligible individuals being treated for cancer by clinicians allied with Clifton Springs Hospital & Clinic. The fund is designed to assist these individuals in covering the cost of medical services, medications or equipment related to their treatment. Since its inception, the fund has helped almost 200 adults and children cover more than \$100,000 in cancer treatment-related expenses. Eligibility for the fund is based on household income, family composition, diagnosis and eligibility for certain state and Federal programs. Information and fund applications are available at the Foundation Office or by phoning 315.462.0120.

Volunteers give over 15,000 hours of their time to the Hospital every year through the Auxiliary. You may know these volunteers as the people who greet you in the Hospital lobby, call you with appointment reminders or who assist a loved one during meals or activities in our Nursing Home. They are a corps of friends of the Hospital who make it easier and more comfortable for visitors and patients to receive services. Equally important, they are staunch advocates of the Hospital and avid fundraisers for the Foundation. The Auxiliary makes gifts to the Foundation, underwrites two nursing scholarships and conducts special events in the community to raise both funds and awareness of the Hospital's various programs and specialties. In 2009, they were recognized by the New York State Assembly and the New York State Senate for fifty years of faithful service to the Hospital and the community.

## 2008 Report of Giving

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People make gifts of their time, talents and resources for various reasons, many of which are highly personal.

Offering Thanks is one reason people give of their time and resources. Individuals often thank us for care they received from the Hospital by joining our corps of volunteers and supporting our annual appeal. We are grateful for their kindness and generosity.

Giving Back is another very personal reason people support the Foundation. Patients, family members and caregivers regularly make gifts to the Foundation because they or their loved one benefited from services provided by the Hospital or the Cancer Patient Assistance Fund.

Paying Tribute to an Individual, whether a patient or a care provider, is a meaningful way to recognize their impact on the lives of others. Gifts are often made in a patient's memory or upon the retirement of beloved staff.

Demonstrating Your Confidence is a more pragmatic but equally important perspective when donating to the Foundation. Many individuals have life-long relationships with the Hospital and use charitable gifts as a way to support the Hospital's current and future operations.

Reducing Tax Liability is an important aspect of charitable giving. Many donors identify the tax advantages of donations to the Foundation as a motivator for generous cash gifts.

Leaving a Legacy can be achieved by including the Foundation in your estate plan. So-called planned gifts allow friends of the Foundation to make generous financial commitments while not affecting their lifestyle. Planned gifts are also used in certain cases to reduce the impact of estate taxes. Consult an attorney or estate planner as part of your legacy gift planning.

Thank you for choosing Clifton Springs Hospital & Clinic

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**Cash Gifts** to the Foundation enable the Hospital to respond immediately to opportunities and challenges as they arise.

**Planned Gifts and Bequests** enable donors to leave a legacy in their name or the name of a loved one. These gifts offer tax advantages in many situations; donors should consult their tax advisor or estate planner.

**In-Kind Gifts** take the form of valuable and much-needed services or merchandise related to the mission of the Hospital and its programs. In some cases these donations, like durable medical equipment, are used for Hospital operations while other donated items, like handmade Breast Cancer Awareness quilts, are auctioned to generate monies for the Patient Assistance Fund.

**Matching Gifts** allow employees of many organizations to double or triple the value of their gift. Ask your Human Resources Department for details. In most cases it's as simple as including a form from your employer when you mail in your gift.

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**Other Gifts** include options like gift annuities and charitable remainder trusts. The Foundation team will gladly assist you in deciding which type of gift is best for you.

**Questions?** Contact Ethan Fogg at 315.462.0141



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A publication of Clifton Springs Hospital & Clinic  
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